

PRESS release

FOR IMMEDIATE RELEASE

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“...WITH INTEGRITY AND RELIABILITY”



Jacksonville, FL – June 2004: Last July, a 30-year-old Chicago-based fabricated metal supplier approached Amware Logistics Services of Jacksonville. The request: to evaluate the feasibility of adding a Southeastern distribution center into an existing supply chain to better meet demand and

build overall end-user satisfaction.

After rigorous modeling and analysis it was determined that a forward stocking location in Jacksonville, Florida would improve the company's order-response time, leading to greater customer satisfaction. In their words, “our distribution centers allow us to meet customer needs with lower costs, tighter turn around times and better service overall”. The increases in inventory carrying costs would be marginal; in fact, those costs were subsequently less than the burgeoning truckload (TL) and less-than-truckload (LTL) shipment costs and delivery times.

Now, a full year later, Amware is receiving product and setting up the behind-the-scenes of the customers' new Southeastern distribution facility located within Amware's existing 248,000 ft² facility. The products Amware will be storing range from metal roofing deck to corrugated siding, and all of the fasteners and accessories that are needed during application.

"This potential client came to Amware with a mission to satisfy the needs of its customers with integrity and reliability", says Carl Dixon, Amware General Manager. "We at Amware's Jacksonville facility are honored and grateful that the customer chose Amware Logistics to convey that mission to their customers. We realize it takes respect and a strong comfort level for one company to allow another to represent it in the marketplace. Our management and our employees have earned that respect from this client and are excited to represent them throughout the Southeast and beyond."

Amware Logistics Services, Inc.

Amware Logistics Services is dedicated to craftsmanship in delivering customer-focused, quality-driven, cost-appropriate logistics solutions for our customers. With national reach, operational excellence, flexible services, and careful monitoring every step of the way, Amware offers an efficient and affordable logistics alternative that provides measurable cost savings. At Amware, our company is crafted around one important principle: to provide you with the personalized service, secure environment and complete accountability to become your full service logistics partner.

Any logistics company can meet your expectations.

We won't quit until we exceed them.

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